

# Utah **FAST 50** CELEBRATING UTAH'S STRONGEST COMPANIES

# Business

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Housing Crisis  
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Mean Business

# Top Companies by Compound Annual Growth

## Ready... Set... Grow

While our Fast 50 list honors companies that are experiencing strong growth coupled with giant revenues, here's a look at companies ranked purely by compound annual growth.

- 1 MonaVie
- 2 Heritage Makers
- 3 Simplicity Group
- 4 JWright Development
- 5 Interbank FX
- 6 Hyper Interactive Media
- 7 **Wasatch Software, Inc.**
- 8 Property Solutions
- 9 Access Technology Solutions
- 10 **InsideSales.com, Inc**
- 11 AtTask, Inc.
- 12 CLEARLINK
- 13 Omniture Inc.
- 14 SkinCareRx
- 15 Fishbowl
- 16 Spring 2 Technologies
- 17 Mindshare Technologies
- 18 TecCon, Inc.
- 19 AdvancedMD Software, Inc.
- 20 Doba
- 21 Namifiers, LLC
- 22 Packsize LLC
- 23 Rebath of Utah
- 24 MediConnect Global
- 25 **Riser Media**
- 26 **Lingotek**

Spencer Ferguson, president and founder of **Wasatch Software**, says his company's exploding growth has been spurred by increased market-share in information technology products and services, as well as strong partnerships with companies such as Hewlett-Packard and Microsoft.

**InsideSales.com's** CRM software and built-in dialer solution is helping professional sales reps triple and even quadruple their production. "We are grateful to be recognized for our strong growth and we give the credit to our innovative team of employees," says Dave Elkington, CEO of InsideSales.com. "We are positioned amid several strong Internet-based, remote sales and cost-cutting trends that have allowed us to grow dramatically even in a down economy, and perhaps because of it. We recently participated with InfoUSA and MIT in a nationwide sales survey that shows inside sales or remote selling is growing at 7.5 percent annually, while traditional outside sales is stagnant at a rate of .5 percent growth. We have been lucky to be both profitable and to catch this pretty strong wave of growth without having to raise money to this point."

**Riser Media** is a full service creative agency, offering services for branding, online game development, interactive, print, programming and specialty design work. The award-winning company has worked on more than 1,000 projects with clients including Disney, Warner Bros., Fox, NBC and HBO.

**Lingotek** offers full-service translation solutions to global organizations and government agencies. The company's network includes more than 5,000 qualified, native translators around the world that allows the company to accommodate projects of any size and domain while increasing quality and reducing costs for its clients.

According to CEO Ron Stevens, **Rocky Mountain Bread Company** continues growing despite the economy for numerous reasons, but says that it all comes back to the basics. "In these tough economic times, people are returning to the basics, bread being the staff of life," Stevens says. "Being a family of bakers since 1931, we just know how to make good bread."

Bryce Swanson, general manager of **MC2 Consulting** attributes the company's growth to its relationships. "All of our customers are also our friends," says Swanson. "We do business in way that allows us to trust our relationships and provides value on both sides of the fence...If you help enough people get what they want, you'll get what you want."

Founded by Jan Miller in 1998, Logan-based **Stander** is an inventor and manufacturer of innovative mobility solutions for the bed, bath, couch and the automobile. Since its inception, Stander has become well known for listening to the needs of its market and then inventing affordable, high quality products that meet those needs.

**Power Innovations International**, a company that provides power and battery backup, is moving forward with momentum, despite the slowing economy, says Robert Mount, CEO and president. "I can't say that the economic uncertainty has had no effect on Power Innovations' business, because it has. The fact remains that our critical applications customers cannot risk power issues. Airport security measures are at an all time high; oil rigs need dependable power to prevent ecological disaster and loss of life; military operations require unsurpassed, reliable power for their applications; and neonatal incubators must not shutdown. Because we still effectively meet these needs for our customers, Power Innovations has been making steady forward progress in 2009."

Orem-based **ServerPlus** provides outsourced Internet services that help Internet Service Providers (ISPs) of all sizes seize the Internet opportunity in a constantly shifting business and technological environment. The company offers its clients a broad range of Internet solutions, including wholesale dial-up connectivity, outsourced technical support, Web hosting and e-commerce services.

Celebrating its 25th year in 2009, **Access Development** has built revenue and brand equity by providing turnkey and custom loyalty programs. "The success of Access Development has always been a result of helping others succeed and save money," says Larry Maxfield, founder and CEO of Access. "Our model is able to directly alleviate the financial burdens on both businesses and households in this challenging time, which is why we have maintained continued growth in 2009."

Salt Lake City-based **Axis41** comprises a team of communication and program design specialists who strategically use and develop a wide variety of marketing and Web tools to effectively create a measurable voice that radiates from their clients' organizations.

Clark Cotterell, president of **Management Recruiters of Salt Lake City**, says the company's employees are key to its success. "We believe our growth is a result of our dedicated employees and tremendous client base. We invest a lot of time and resources into the attracting, developing and retaining of our employees. Each of our employees has a passion for what they do and is dedicated to the long-term success of our clients."

- 27 Conservice
- 28 Ascend HR Solutions
- 29 Veracity Communications
- 30 Best Vinyl
- 31 **Stander, Inc**
- 32 **MC2 Consulting, Inc**
- 33 Costume Craze
- 34 SME Steel Contractors
- 35 Sorenson Genomics
- 36 **Power Innovations International**
- 37 Digital Gateway
- 38 MasterControl, Inc
- 39 Wadman Corporation
- 40 HIP Enterprises (Iggy's Sports Grill)
- 41 **Rocky Mountain Bread**
- 42 Okland Construction
- 43 **ServerPlus**
- 44 **Management Recruiters of Salt Lake City**
- 45 VitalSmarts
- 46 **Access Development**
- 47 **Axis41**
- 48 Career Step LLC
- 49 Wadsworth Brothers Construction
- 50 BHS Marketing